



EXHIBITORS 2018

AbbVie

AbbVie is a global, research and development-based biopharmaceutical company committed to developing innovative advanced therapies for some of the world's most complex and critical conditions. The company's mission is to use its expertise, dedicated people and unique approach to innovation to markedly improve treatments across four primary therapeutic areas: immunology, oncology, virology and neuroscience. In more than 75 countries, AbbVie employees are working every day to advance health solutions for people around the world. For more information about AbbVie, please visit us at www.abbvie.ca and www.abbvie.com. Follow @abbvieCanada and @abbvie on Twitter or view careers on our Facebook or LinkedIn page.

Astra Zeneca

AstraZeneca is a global, innovation-driven biopharmaceutical business with a primary focus on the discovery, development and commercialization of primary and specialty care medicines that transform lives. Our primary focus is on three important areas of healthcare: Cardiovascular and Metabolic disease; Oncology; and Respiratory, Inflammation and Autoimmunity.

Bank of Montreal

BMO Bank of Montreal's Pharmacy Program offers comprehensive financial services that will assist you in achieving your goals throughout every stage of your career life cycle. Our experts can help customize a financial solution to meet your personal, student and business banking needs, including pharmacy acquisition financing.

Drop by our booth to find out more!

Canadian Blood Services

Canadian Blood Services manages the national supply of blood, blood products and stem cells, and related services for all the provinces and territories (excluding Quebec). We operate an integrated, pan-Canadian service delivery model that includes leading an interprovincial system for organ donation and transplantation. Our national scope,

infrastructure and governance make us unique in the Canadian healthcare landscape. Canadian Blood Services is regulated as a biologics manufacturer by Health Canada and primarily funded by the provincial and territorial ministries of health. Canadian Blood Services is a not-for-profit charitable organization.

College of Pharmacists of Manitoba

Since 1878, the College of Pharmacists of Manitoba (previously known as the Manitoba Pharmaceutical Association) has safe-guarded the health and well-being of the public. As the regulator for pharmacists and pharmacies in Manitoba, the College works to promote safe, patient-centred, and progressive pharmacy practice in collaboration with other healthcare providers.

To fulfill our mandate, the College:

- Registers and licenses pharmacists and pharmacies;
- Ensures compliance with requirements, legislation and standards of pharmacy practice;
- Supports continued maintenance of competence of practising pharmacists; and
- Strives, through continuous quality improvement, for excellence in the provision of patient-centred pharmacy practice and improved patient health outcomes.

The College is also known for its innovative approach to lead improvements in pharmacy practice. We are now building on the successes of Safety IQ, an exciting made-for-Manitoba pilot to advance patient-safety and quality assurance in the province.

For more information, stop by our booth or contact us at our offices:

Phone: 204-233-1411

Email: info@cphm.ca

Address: 200 Tache Ave, Winnipeg, MB R2H 1A7

College of Pharmacy

The College of Pharmacy is an educational environment that facilitates the integration of pharmacy scholarship in the areas of practice, research and service to effect optimal health outcomes for individuals and communities, and the advancement of the profession of pharmacy.

The College is characterized by its teaching expertise, research programs, and practice partnerships in the health sciences field. The provision of good pharmaceutical care requires that the pharmacist must have a thorough knowledge of the science of medicines to apply to their clinical use.

The College has been recognized at the provincial, national and international levels through receipt of research grants and participation in academic, professional and scientific programs, boards, and committees.

GlaxoSmithKline

GSK is a science-led global healthcare company with a special purpose: to help people do more, feel better, live longer. We have 3 global businesses that research, develop and manufacture innovative pharmaceutical medicines, vaccines and consumer healthcare products. We aim to bring differentiated, high-quality and needed healthcare products to

as many people as possible, with our 3 global businesses, scientific and technical know-how and talented people.

GSK's history in Canada dates back to 1902. GSK has two divisional headquarters in Mississauga, Ontario and Laval, Quebec, and an administrative office in Quebec City as well as two manufacturing facilities in Mississauga, Ontario and in Ste-Foy, Québec. GSK employs approximately 2,000 full-time employees across the country and has invested more than \$2 billion since 2001 in Canadian pharmaceutical and vaccines R&D.

Healthmark

Offering medical and pharmacy products and automation to the Canadian healthcare market for twenty-five years.

Since 1990, Healthmark has developed an excellent reputation for providing innovative pharmacy and IV products, as well as systems that offer cost-effectiveness, production efficiencies, safety and ease of use. This reputation has been built on a comprehensive line of products addressing pharmacies (Hospital, Oncology Centres, Retail, Long Term Care, Home Infusion, Compounding and Corrections) needs for unit dose packaging and dispensing as well as intravenous and chemotherapy drug preparation. This has expanded over the years to include automated systems for inventory management, Vial filling/Pill counting, Will-call retrieval, Packaging verification and much more.

With many thousands of pieces of equipment in facilities across Canada we have a strong record of dedicated after sales service and technical support.

Our unique expertise in medication packaging combined with customer demand has enabled us to establish a RePackaging Outsourcing Production Facility. Our customers drop ship bulk oral meds and we send back custom labelled unit dose oral liquids in cups, syringes, blister cards, pouches, and more. Recently we have launched our first commercial oral unit dose liquid product.

We continue to acquire new products that offer our clients innovative and safety oriented - cost-effective solutions including a line of latest technology RFID solutions for accurate drug inventory management.

Hydralyte's Clinical Advantage

Hydralyte is scientifically formulated to contain the correct balance of glucose and electrolytes for rapid rehydration. The formulation is based on the World Health Organization criteria for effective rehydration.

Hydralyte:

- Contains the correct balance of sodium and glucose to activate the sodium and glucose co-transporter
- Is hypotonic which is the most rapidly absorbed fluid type for rehydration of body cells
- Contains up to 75% less sugar and 4X more electrolytes than the leading sports drinks

Ideal Protein

Ideal Protein is a health & wellness company providing healthcare professionals an outcomes-driven, turnkey solution to address various chronic conditions through their Weight Management program. The medically developed protocol is consistent with evidence based guidelines to help patients achieve safe weight loss and maintain outcomes long-term. Pharmacies are building out this new service line to lead the way in demonstrating health outcomes and, healthcare cost reductions, and to elevate pharmacy performance.

JAMP Pharma

JAMP Pharma is the fastest growing generic company in Canada. Since 2008, its revenues have shown an annual compound growth rate of 42%. JAMP proudly ranks amongst the top five generic companies based on the size of its portfolio. With more than 240 Rx and OTC products, JAMP fills important product gaps in the generic market. The company is committed to breaking single source status to provide Canadians with more generic options. JAMP was recently honored with the D.W. Bole 2017 Award, presented by McKesson Canada to highlight supply chain excellence and growth. In 2017, its overall service rate was 96.4%. Come and meet us at our booth to better understand how JAMP is rethinking the generic business!

Kohl & Frisch

Kohl & Frisch is Canada's leading national distributor in the healthcare industry. As the essential link between pharmaceutical manufacturers and healthcare providers, we meet the needs of all our partners with effective distribution and service solutions. Through excellence in technology and innovation, we combine what manufacturers want with what our customers need by providing a safe and reliable source of products at competitive prices.

Kohl & Frisch is a proudly Canadian, family-owned company that has been in business since 1916. We've grown and prospered because we believe that our success is tied to the success of our customers. At Kohl & Frisch, we treat each customer as an individual and tailor our services to match unique business needs. We never choose short-term gain over long-term partnership and, over the years, we've built strong relationships with people who share these values.

LifeScan Canada ONETOUCH®

LifeScan Canada, a division of Johnson & Johnson Inc. and the distributor of OneTouch® blood glucose monitoring products, is dedicated to creating a world without limits for people with diabetes.

The OneTouch Verio® family of meters use colour to provide better understanding of blood sugar results. Our newest innovation, the OneTouch Verio™ Flex meter, features ColourSure™ technology that instantly shows when patients' blood glucose results are in or out of range. Through our portfolio of OneTouch® products, we are able to provide

comprehensive blood glucose monitoring systems tailored to meet the needs of patients and healthcare professionals.

McKesson Canada

Since 1905, McKesson Canada has been dedicated to delivering the vital medicines, medical supplies and information technologies that enable the health care industry to provide patients with better, safer care.

Our shared values ensure that we always keep in mind the mission-critical nature of our work. Our solutions empower pharmacies, manufacturers, hospitals and other health care institutions by enabling them to get closer to the millions of patients they serve every single day.

At McKesson Canada Retail Banner Group, we provide our Guardian, I.D.A., Medicine Shoppe, Remedy'sRx, Proxim and Uniprix members with all the tools and support they need to run a successful pharmacy practice. Together, we continue to make local independent pharmacies a thriving part of the national health care landscape.

By collaborating with all major stakeholders in the industry, we bring the insight and expertise needed to deliver the health care of tomorrow.

Medicine Shoppe Canada

Medicine Shoppe Canada is a wholly-owned subsidiary of McKesson Canada and operates in nine Canadian provinces and one territory. Each Medicine Shoppe pharmacy is owner-operated, under a franchise license agreement with Medicine Shoppe Canada. Pharmacists choose The Medicine Shoppe Pharmacy franchise for the professional-format business model, where they can deliver unrivaled compassionate, personalized attention to each and every patient, ensuring they receive optimal care. It's more than just prescriptions; it's about practicing the profession the way it should be. Customers choose The Medicine Shoppe Pharmacy for the approachable, knowledgeable and patient centric pharmacists that offer a total health care focus in an inviting and professional pharmacy environment.

To learn more about The Medicine Shoppe Pharmacy visit us at www.medicineshoppe.ca

MLT Aikins LLP

MLT Aikins LLP is a full-service law firm of approximately 240 lawyers with a deep commitment to Western Canada and an understanding of this market's unique legal and business landscapes.

With offices in Winnipeg, Regina, Saskatoon, Calgary, Edmonton and Vancouver, MLT Aikins is one of the largest law firms in Canada. We have the bench strength and geographic scope to meet the increasingly complex needs of clients – from the personal concerns of individuals to the highly sophisticated and comprehensive requirements of major business enterprises.

MLT Aikins is the result of the merger of two distinguished law firms, MacPherson Leslie & Tyerman LLP (MLT) and Aikins, MacAulay & Thorvaldson LLP (Aikins), whose roots date back to 1920 and 1879, respectively. As Western Canada has grown and expanded, we've been there. Our firm has been a part of major milestones that have shaped our nation.

Ozturk Financial Services

Our mission is to provide the service environment that allows Canadians to confidently plan, save, invest and protect their wealth. Our value as planners is to inspire the best choices from the limitless opportunities the market affords, based on proven, time tested principles so that our clients can reap the benefits of personalized plans that yield positive results over time, in any market conditions.

Our clients are upwardly mobile, goal-oriented, and often, entrepreneurial people for whom we solve financial uncertainty and guide in wealth building. Their interest in registered retirement plans, tax free accounts, mortgages, life and disability insurance or successful investment and tax strategies, means that we access the full spectrum of possibilities available to us as independent planners. In providing excellent service that matches clients with the most beneficial plan and product, we build valuable, long lasting relationships.

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Pfizer Canada Inc.

Pfizer Canada Inc. is the Canadian operation of Pfizer Inc., one of the world's leading biopharmaceutical companies. Our diversified health care portfolio includes some of the world's best known and most prescribed medicines and vaccines. At Pfizer, we're working together for a healthier world. To learn more about Pfizer Canada, visit pfizer.ca or you can follow us on Twitter (twitter.com/PfizerCA) or Facebook (facebook.com/Pfizer.Canada).

Ruban Insurance

Ruban Insurance Brokers has been providing Commercial & Residential Insurance as well as Risk Management & advice to our client's since 1988. As General Insurance Brokers, we have the unique ability of offering a wide variety of Insurance Products and Services designed specifically to meet the requirements of every client while providing personalized professional service.

We have assembled a team of dedicated, knowledgeable and highly skilled experts, who provide the highest standards of professionalism and customer service. We see our clients as our long-term partners, and have been serving Manitoba Pharmacists for over 10 years.

Please direct your inquiries to:
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300 – 570 Portage Avenue, Winnipeg, MB R3C 0G4 Tel: 988-5000, Fax: 988-5003

Sanofi Pasteur

Sanofi Pasteur, the vaccines division of Sanofi, provides more than 1 billion doses of vaccine each year, making it possible to immunize more than 500 million people across the globe. A world leader in the vaccine industry, Sanofi Pasteur produces a portfolio of high quality vaccines that matches its areas of expertise and meets public-health demand. The company's heritage, to create vaccines that protect life, dates back more than a century. Sanofi Pasteur is the largest company entirely dedicated to vaccines. Every day, the company invests more than EUR 1 million in research and development. For more information, please visit: www.sanofipasteur.com or www.sanofipasteur.ca

Victoria Lifeline

Victoria Lifeline has been helping Manitobans lead safe and independent lives for thirty years. Our medical alert service provides subscribers with 24/7 access to help both inside the home and out. With state-of-the art fall detection technology and GPS enabled help buttons, individuals and their families feel more confident and secure knowing they can access emergency assistance wherever they need it. With innovative aging in place solutions, Victoria Lifeline is a valuable support system for older adults and people living with chronic conditions.